

Message Text

UNCLASSIFIED

PAGE 01 MONTRE 00798 191318Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
-----192059Z 084594 /75

R 182111Z MAY 77
FM AMCONSUL MONTREAL
TO USDOC WASHDC
INFO SECSTATE WASHDC 8978

UNCLAS MONTREAL 798

E. O. 11652: N/A
TAGS: BGEN, CA
SUBJ: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)

1. 122/04/P0068

2. 05/17/77

3. E. TOLMAN

4. 122 CANADA

5. D

6(A) WRITE, CALL
6(B) R.L. KERR, PRESIDENT
6(C) KERR NORTON LTD.
1015 ST. ALEXANDER ST.
MONTREAL, QUEBEC

7. TEL: (514) 861-2641
TELEX: 05-822752

8. --

9. 104-11
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9(A) DIRECT SALE AND DISTRIBUTORSHIP

10. DESCRIPTION

26495XX-0000 BUSINESS MACHINE SUPPLIES
27526XX-0000 BUSINESS FORMS, LITHOGRAPHIC PROCESS
27516XX-0000 BUSINESS FORMS, LETTERPRESS

39550XX-0000 RIBBONS, INKED, TYPEWRITER, ADDING CASH REGISTER
26451XX-0000 OFFICE SUPPLIES, PAPER, PAPERBOARD, CARDBOARD
30795XX-0000 OFFICE MACHINES
26414XX-0000 TAPES, PRESSURE SENSITIVE

11. KERR NORTON, LTD. FOUNDED IN 1963, IS A LARGE WHOLESALER/
DISTRIBUTOR OF OFFICE EQUIPMENT AND SUPPLIES. MARKETING AREA
IS CANADAWIDE. BRANCH OFFICES ARE LOCATED IN QUEBEC CITY,
OTTAWA, TORONTO, AND CALGARY. EMPLOYS 107 PERSONS OF WHOM 29 ARE
SALES PERSONNEL. ANNUAL SALES ARE IN SEVEN FIGURES.

12. SUBJECT FIRM PRESENTLY IMPORTS OFFICE EQUIPMENT AND SUPPLIES
FROM GERMANY AND JAPAN, AND DISTRIBUTES CANADA-MADE CARBON PAPERS
AND INK RIBBONS FOR COMPUTERS AND BUSINESS MACHINES.

13. KERR NORTON LTD. IS NOW SEEKING COMPLEMENTARY LINES
OF OFFICE EQUIPMENT AND SUPPLIES FROM U.S. SOURCES FOR DISTRI-
TUTION THROUGH ITS OUTLETS IN CANADA.
HARPER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 18-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MONTRE00798
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770179-0284
Format: TEL
From: MONTREAL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770544/aaaablxf.tel
Line Count: 81
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: f3d3e390-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Jan-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2471807
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY (COUNTRY COMMERCIAL PROGRAM)
TAGS: BGEN, CA
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/f3d3e390-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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